



**Era  
Infra Engineering Ltd.**



## Presentation Outline

- ERA Group Overview
- Era Infra Engineering Ltd.
  - Management
  - Verticals & Subsidiaries
- Financial Performance



## ERA Group Overview

A diversified & integrated 'Billion Dollar' conglomerate with interests in **Infrastructure Development, Engineering, Real Estate, and Pre Engineered Buildings.**

- Over **two** decades of experience & expertise
- 200+ completed and 100+ ongoing projects
- A dedicated workforce of 4500 permanent employees
- Pan India spread and expanding globally

## Vision

To provide an **integrated network of interlinked services** towards global infrastructure development with constant progress and commitment to deliver exceptional value for our investors, customers, personnel and community



## Mission

To emerge as the most admired innovative business leader and achieve excellence in the Infrastructure sector by maintaining highest standard of technology, customer satisfaction and a spirit of partnership

# Journey to success

**1990**

Era Constructions (India) Pvt. Ltd. formed as an individual business entity

**1992**

Converted into a public limited company and name changed to Era Constructions (India) Ltd.

**1994**

Entered into public sector by bagging order from National Dairy Development Board (NDDB)

**1995**

Listed Era Constructions (India) Ltd. on stock exchanges. Forayed into the aviation sector by bagging project from Airport Authority of India

**2000**

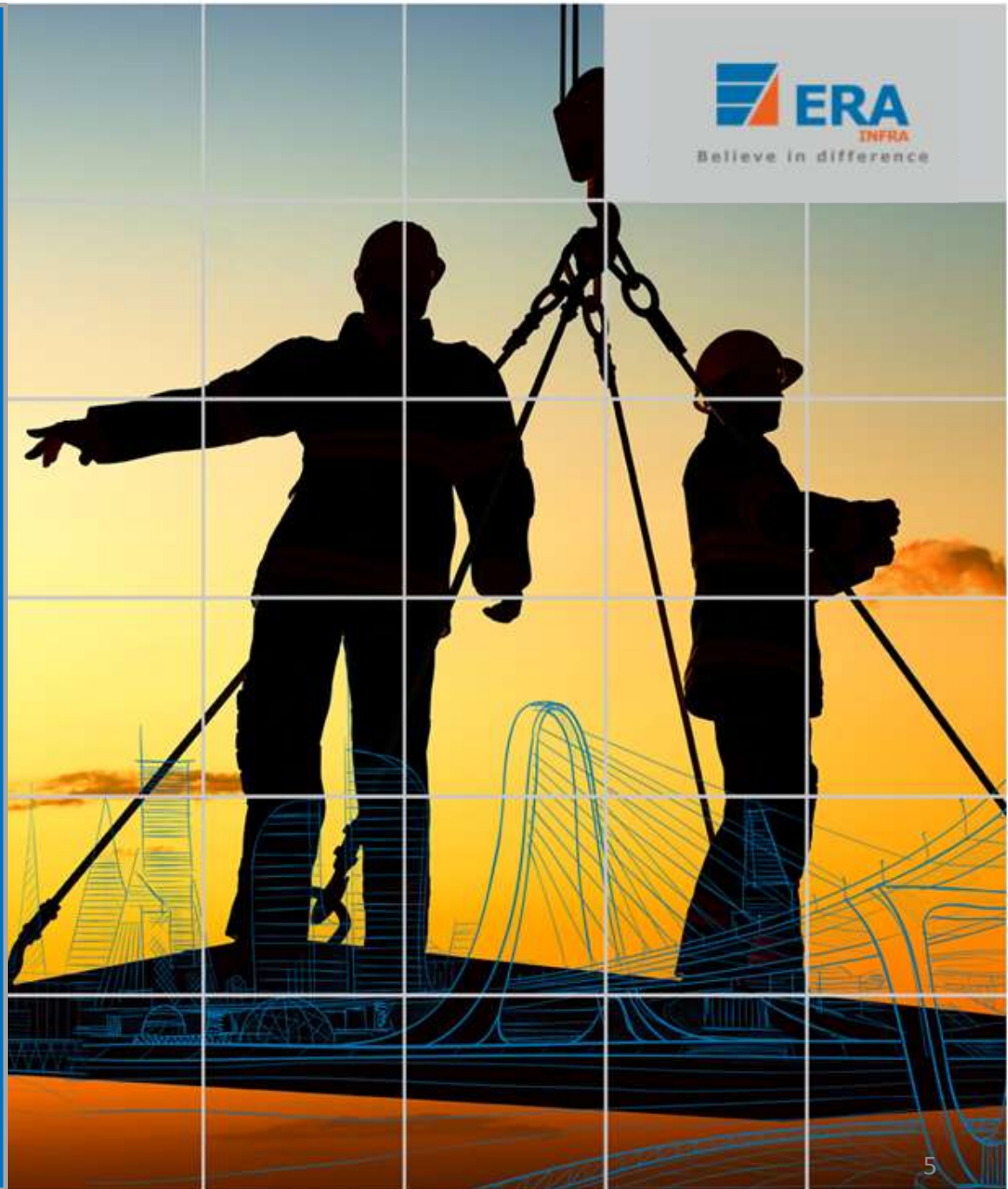
Forayed into the power sector with the award of first mega power plant project at Talcher

**2004**

Ventured into low-cost housing segment by bagging project of DSIIIDC

**2005**

Raised funds through follow-on-public offer and entered into Railway Sector  
Incorporated Era Buildsys Ltd. for manufacturing Pre-Engineered Building and Mega Steel Structures  
Formed Era Landmarks Ltd. to focus on real estate projects



# Journey to success

## 2006

Listed on Luxemburg Stock Exchange, Europe, through GDR offering  
Era Buildsys commenced production at its Panthnagar Plant

## 2007

Rechristened Era Constructions as Era Infra Engineering Ltd.  
Bagged its first BOT project from NHAI and ventured into highways

## 2009

Bagged orders in the T&D space  
Received two big ticket BOT Highway projects

## 2010

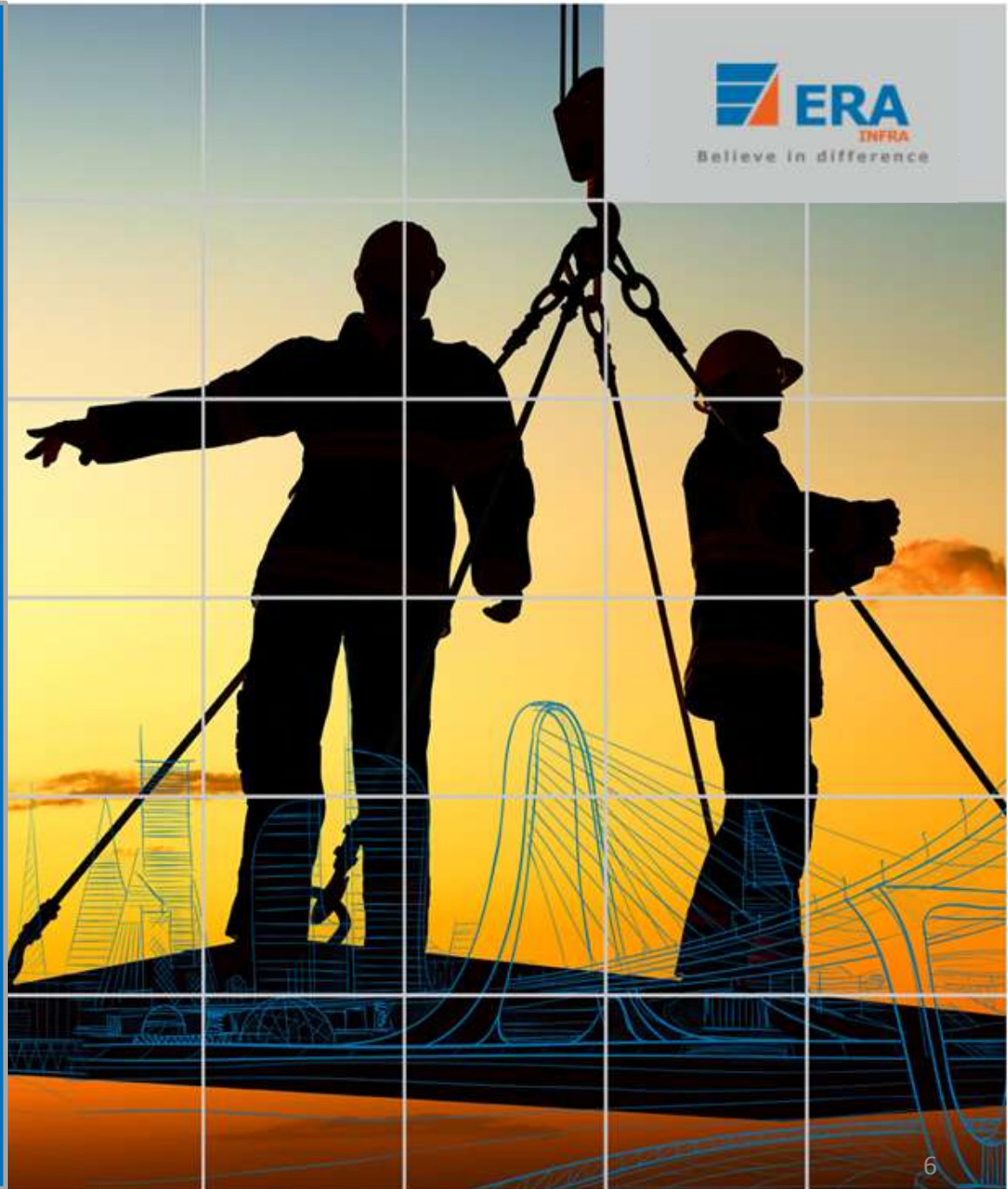
Bagged the largest 151 Km Bareilly-Sitapur BOT project from NHAI  
Facilitated Infrastructure development for four stadiums in Delhi for Commonwealth Games 2010

## 2011

Commissioned tower manufacturing plant  
Launched two flagship real estate projects- Skyville & Cosmocity

## 2012

Bagged contract for Jama Masjid – Kashmere Gate section of DMRC Phase-III



# Infrastructure Businesses



Engineering,  
Procurement  
&  
Construction

BOT  
Projects  
Annuity/Toll

Equipment  
Management

Real Estate

Pre -  
Engineered  
Buildings

# Sectoral Presence



Roads  
&  
Highways

Power

Railways

Metros

T & D

Aviation

Social  
Infra

Industrial

Refinery

**Era Group**

**Era Infra Engineering Ltd.**

**Era Landmarks Ltd.**

**Era Buildsys Ltd.**

**Verticals**

1. Engineering, Procurement & Construction
2. Equipment Management

**Subsidiaries**

1. Era Infrastructure (I) Ltd.
2. Era T&D Ltd.
3. Era & Partners Co. L. L. C. (Oman)

# Core Management Team



## HS Bharana

**Chairman & Managing Director** (*Overall Business Direction and Strategy*)

A Civil Engineer, Mr. Bharana has over three decades of experience in the field of infrastructure development, construction & administration



## J.L Khushu

**Principal Advisor** (*Business Operations – Infra EPC*)

A Civil Engineer and Master in Structural Engineering with over 45 years of experience, Mr. Khushu served as Chief Engineer with Ministry of Urban Development, Government of India.



## RK Gupta

**Group President** (*Design, Engineering, Planning & Power*)

A civil engineer with 34 years of experience with NTPC in managing design, execution and engineering activities of gas and thermal power plants.



## TD Arora

**Whole Time Director** (*Engineering, Procurement & Construction*)

A Civil Engineer with over two decades of experience in Construction Industry. Has been instrumental in the execution of several key construction projects



Believe in difference

# Core Management Team



## Alok Khanna

**Sr. Vice President & COO** (*Infrastructure Management & Resources development*)  
A Civil Engineer with 27 years of experience in Infrastructure Management & Resource development.



## Sanjay Gupta

**CFO**

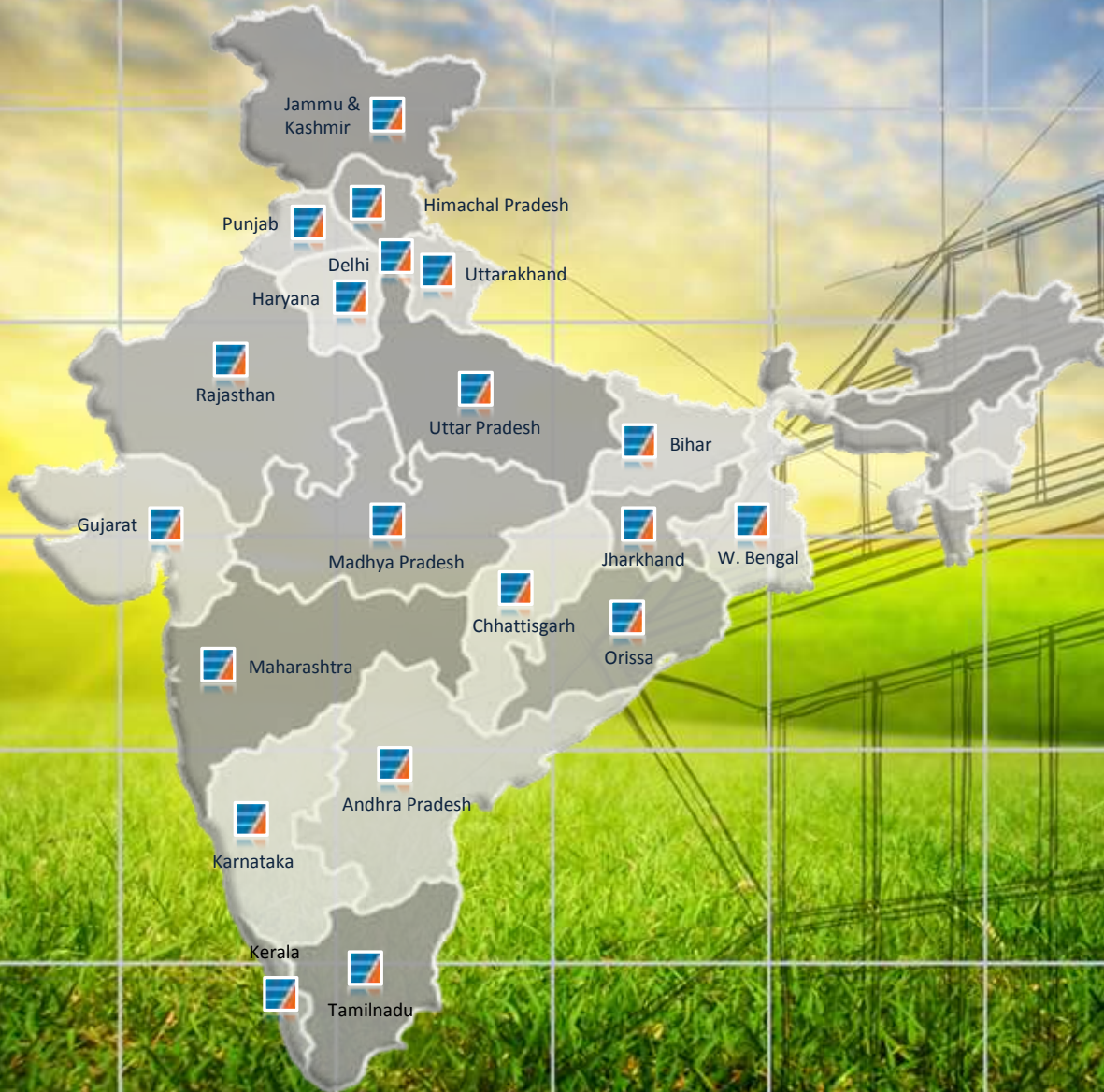
A Chartered Accountant by qualification with over 20 years of specialized experience in the relevant field.



## Raj Sharma

**Group HR Head** (*Human Resource training, development and staffing*)

A PGDM with more than 20 years of experience having specialization in HR functions



# Pan India Diversified Presence

**20 States**  
**9 Sectors**  
**100 + on going projects**

# Strategic Alliances & Partnerships



- JV's under execution
- ▲ Ongoing Project JV's

# Era Infra Engineering Ltd.

- One of the fastest growing infrastructure companies in India
- Well diversified sectoral presence
- Single-point turnkey solutions for contracts of every magnitude
- Clientele includes prestigious names from public and private sectors
- An ISO 9001:2008, ISO 14001:2004 and OHAS 18001:2007 certified company

# Era Infra Engineering Ltd. (Divisions)



## EPC National & International



T D  
Arora

## Equipment Management & Assets



Alok  
Khanna

## EPC Highways/Housing



R K  
Gupta

## EPC Buildings & Industries



J L  
Khushu

**Vinay Singh**  
Infra 1

**Dinesh Goel**  
Infra 3

**Partha  
Chatterjee**  
Infra 6

**Awadesh  
Kumar**  
Infra  
Hyderabad

**R K Arora**  
Infra 2

**Mukesh  
Sharma**  
Infra 4

**Sanjay Kumar  
Gupta**  
Infra 8

**Jagdish Asawa**  
Infra Mumbai

**Sandeep Chichra**  
East, West, North  
& South Zone

**Nirmal kant**  
Highway 1&2

**Ramesh Singh**  
Highway 3

**Satyendra Singh**  
Housing 1

**Rajiv Jain**  
Housing 2

**Lalit Prakash**  
Infra 9

**V.K.Maurya**  
Infra 7

# Era Infra Engineering Ltd. (Subsidiaries)



## Era T&D Ltd.



J L  
Khushu

**Neeraj Bansal**  
EPC T&D

**Virendra Swaroop**  
Manufacturing  
T&D

## Era Infrastructure (I) Ltd.



J L  
Khushu

**Sunil Gupta**  
SPV Head  
HHPL, DHPL,  
BHPL

**N K Sinha**  
SPV Head  
WHHPPL,  
GBPPL,  
HRRPPL, RKHPL

**Prabhash Singh**  
PMC Head,  
Master SPV

# Key Clients



BHEL



Airport Authority of India



SAIL



Indian Oil



NHPC



Power grid



IRCON



Mumbai Railway Vikas Corporation Ltd.



Delhi Metro Rail Corporation



National Building Construction Corporation



National Thermal Power Corporation



Central Public Works Department



Delhi State Industrial & Infrastructure Development Corporation Ltd.



Rail Vikas Nigam Ltd.



Department of Atomic Energy



Engineers India Ltd.



PWD Punjab



Adani Group



Birla Tyres



TATA



Dalmia Group



DCM Shriram Ltd.



NHAI



Videocon Industries



Aditya Birla Group



Jubilant Organosys

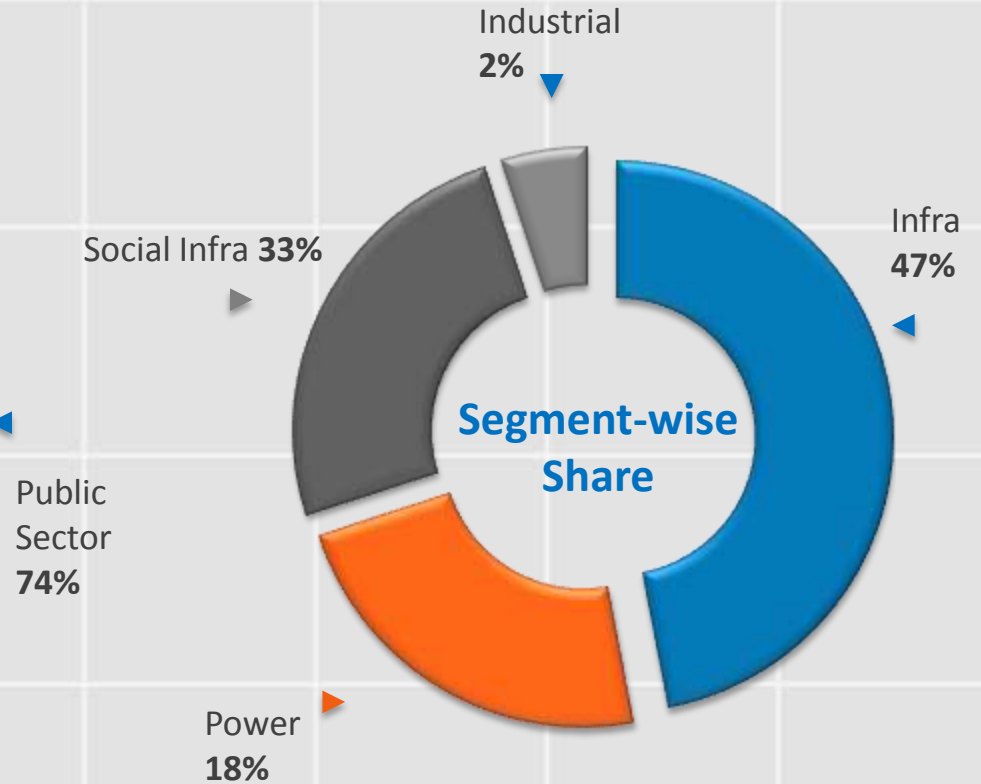
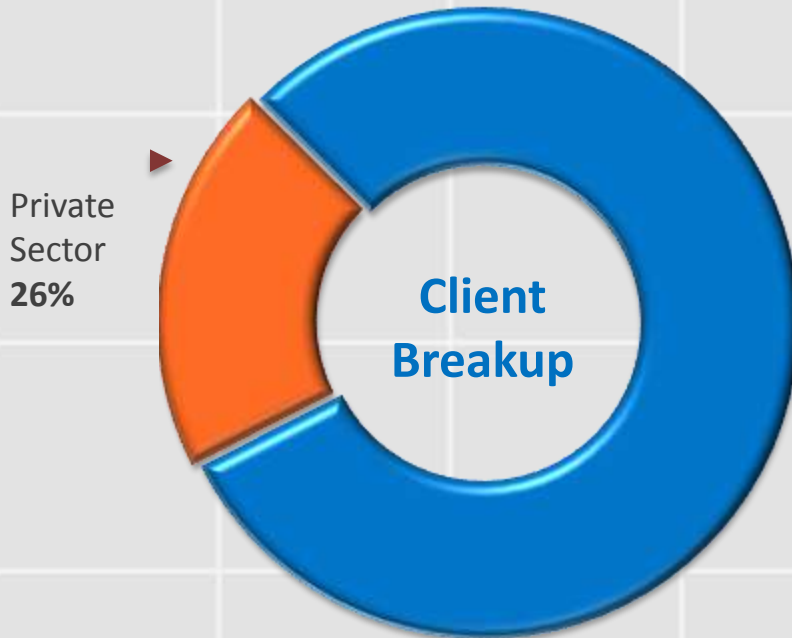


Lanco Infratech



Bajaj Hindustan

# Business Share



Current order book of ` **14,137 Cr**

\*Basis: order-book

# Engineering, Procurement & Construction



## Road/ Highways:

- 7 Road Projects: -  
Hyderabad Ring Road (HRRPPL), Gwalior Bypass (GBPPL), West Haryana Project (WHHPPL), Haridwar Highway (HHPL), Dehradun Highway (DHPL), Bareilly Highway (BHPL), Rampur Kathgodam Highway (RKHPL)



## Power:

- Various power projects with NTPC such as Talcher , Ramagundam, Vindhiyachal, Sipat, Dadri, Jajjhar, Moda etc.
- Thermal Power projects:- NTPC, BHEL, LANCO , ADANI

## T&D:

- Projects for Transmission and Distribution line setup in Kerala, Madhya Pradesh and Haryana.



## Railways:

- Railway projects for RVNL of approx. 436 KM in length
- Focus on dedicated railways freight projects/ expansion of railway across the country

## Metros:

- Currently working on Jama Masjid –Kashmere Gate Section
- Focus on various Metro projects

# Engineering, Procurement & Construction

## Aviation:

- Cargo complex at Kolkata and runway of Indore airport
- Four airport modernization and expansion projects at Pune, Raipur, Indore and Jaisalmer

## Social Infra:

- Urban infrastructure, Hospital Buildings, Commercial & Residential buildings & 4 CWG stadiums
- CBI headquarter & modernization of Connaught Place with construction of subways
- Low-cost housing project for DSIIDC, Bawana.

## Industrial:

- Executed Industrial work for Birla Tyres, Bajaj Hindustan, Videocon
- Handling various projects for public and private sectors like SAIL, IOCL, etc.

## Refinery:

- Expansion project at IOCL, Panipat , Mathura Refinery etc.
- Various Projects for HPCL

## Strategic Roadmap

Consolidating presence in the existing sectors by executing larger-sized projects

Enhancing pre-qualification parameters through strategic alliances and go global

Targeting projects across upcoming infrastructure segments such as: Irrigation, Ports, Dedicated Freight Corridor etc.

# Equipment Management

**Cater to the growing in-house & external demand for a range of construction machinery**

## **Equipment Bank:**

### **Erection / Material Handling Equipment:**

- Erection equipment i.e. Cranes (All Terrain / Rough Terrain / Crawler / Tower Cranes), Fork Lifts, etc. are in huge demand across all levels of construction industry
- Intends to acquire state-of-the-art specialized, standardized and newer machinery along with experienced personnel to handle

### **Piling Equipment:**

- Piling equipment i.e. Piling Rigs, Extractor, Pile Drivers etc. are used to build solid foundations for the construction of all major infrastructure projects, bridges, etc.



# Equipment Management

## Aerial Platform & Boom Lifts:

- With growing safety concerns, working at heights with Aerial Platforms, Boom Lifts, Scissor Lifts, etc. is mandatory
- Scope for use at airport projects and building maintenance

## Other Equipments:


- Motor Graders – with ongoing road projects, Motor Graders have achieved significance in equipment requirements



## Strategic Roadmap



Provide complete  
equipment  
solutions



Increase the  
equipment fleet  
to bid for bigger  
orders

Optimum utilization  
of machinery and  
upscale productivity  
through proper  
maintenance

## Era Infrastructure (I) Ltd.

100% subsidiary of Era Infra Engineering Ltd.

- Engaged in executing projects on Design, Build, Operate, Finance, and Transfer basis

BOT Projects

- Annuity/ Toll Contracts

# Project Snapshot – Annuity Based

	Hyderabad Ring Road Project	Gwalior Bypass Project	Dehradun Highway Project
Location	Narsingi to Kollur, Hyderabad	NH 32 from km 103.00 to Km 16.00 NH 75	Section NH 58 from 211 to 218 km and NH 72 from 165 to 196.825
Model	Annuity Basis-Design, construction, development, finance and operation	Annuity Basis-Design, construction, development, finance and operation	Annuity Basis- Design, Build, Finance, Operate and Transfer(DBFOT)
Description	Construction & maintenance of eight lane with two lane service road expressway in stretch of 12 km. Awarded under Phase-11, program as an extn. Of phase 1 of ORR to Hyderabad city	Construction & maintenance of a 42 km. Four lane Greenfield bypass in the state of Madhya Pradesh	39 km in Length. Four laningin the state of uttarakhand from Haridwar-Dehradun
Equity Holding	Era-49%	Era-39%	Era-74%
Economic Interest	>99.9%	>99.9%	>99.9%
Concession Period	15 Years	20 Years	20 Years
Project cost	Rs. 421 Crore	Rs. 400.55 Crore	Rs. 691.41 crore
Status	Completed	Completed	.. Under Construction - Project Progress - 17.20%

# Project Snapshot – Toll Based

	West Haryana Project	Haridwar Highway Project	Bareilly Highway Project	Rampur Kathgodam Project
Location	Delhi Haryana Border to Rohtak Section on NH - 10	NH 58 from km 131.000 to km 211.000	NH 24 from km 262.00 to km 413.200	NH 87 from 00 to Km 88
Model	Toll Basis-Design, construction, development, finance and operation	Toll Basis-Design, Build, Finance, Operate and Transfer	Toll Basis- Design, Build, Finance, Operate and Transfer(DBFOT)	Toll Basis- On Design, Build, Finance, Operate and Transfer (DBFOT)
Description	Construction and maintenance of 64 km. Two Greenfield Bypass at Bahadurgarh and Rohtak Four-lane Bypass-13 km and Rohtak Bypass 25 km	Four Laningin the state of UP and Uttarakhand. 80 Km in length with three green field bypass. Bridge on Gange River- Elephant Bridge on Muzaffarnagar- Haridwar Section	Four Laningin the state of Uttar Pradesh-151.2 Km in length from Bareilly to Sitapur	Four Laning of Rampur-Kathgodam Section of NH-87 from Km 0.000 (Km 190.106 of NH-24) To Km 88.00 (Design Chainage Km 93.226) In the States of Uttar Pradesh and Uttarakhand under NHDP Phase-II
Equity Holding	Era-49%	Era-74%	Era-74%	Era - 74%
Economic Interest	>99.9%	>99.9%	>99.9%	>99.9%
Concession period	25 Years	25 Years	20 Years	30 Years
Project cost	Rs 857.53 crore	Rs. 1100.60Crore	Rs. 1951.48 Crore	Rs. 1071 Crores
Status	Under construction, Sunstantially Completed (96% complete)	.Under Construction - Project Progress – 26.46%	. Under Construction - Project Progress – 14.21%	Financial Closure is under process

## Strategic Roadmap

Creating core competence for Design & Engineering , Procurement & construction on turn key basis and advisory for roads/Highways projects.



Focus on generating value added strengths in road/highway/ transmission etc.

## Era T&D Ltd.

**100% subsidiary of Era Infra Engineering Ltd.**

- Engaged in the EPC business of Power Transmission and Distribution
- Tower Manufacturing plant commissioned with 30,000 TPA with galvanizing facility
- Provides the entire range of services, including design & engineering
- Offering a fully integrated manufacturing business model comprising in-house manufacturing of all components of transmission tower

## Key Projects

Executing several key projects worth more than 500 Crores.

- Rajiv Gandhi Gramin Vidyut Karan Yojana, Bhopal
- Rajasthan Rajiya Vidyut Prasaran Company Ltd.
- MP Madhya Kshetra Vidyut Vitran Ltd., Bhopal
- NVDA Barwani
- Madhya Pradesh State Electricity Board, Bhopal
- Haryana Vidyut Prasaran Nigam Limited, Haryana
- Kerala State Electricity Board, Kerala/UGL



## Strategic Roadmap

Strive for bigger transmission & distribution projects

Focus on Repair and maintenance contracts for electrical & mechanical installations

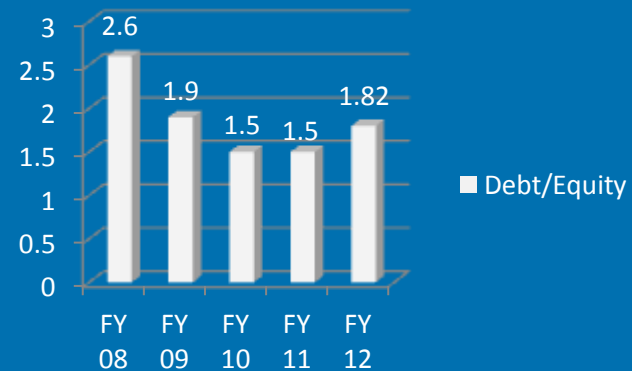
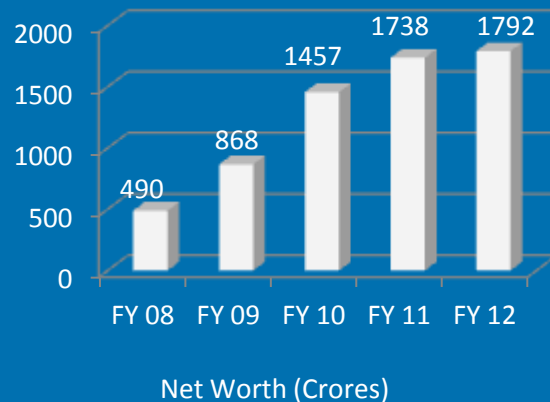
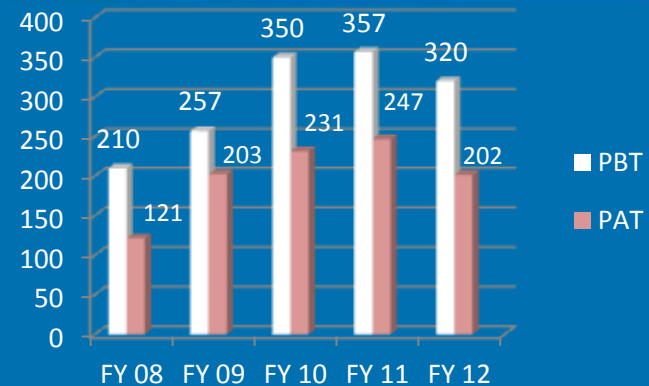
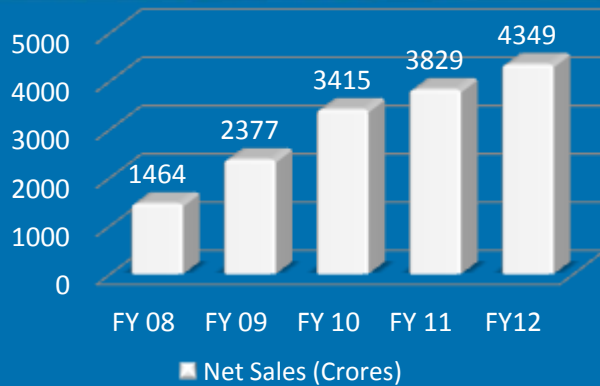
Execute turnkey jobs in India and overseas (Middle East, Africa etc.)





Financial Performance

# Era Infra Engineering Ltd.



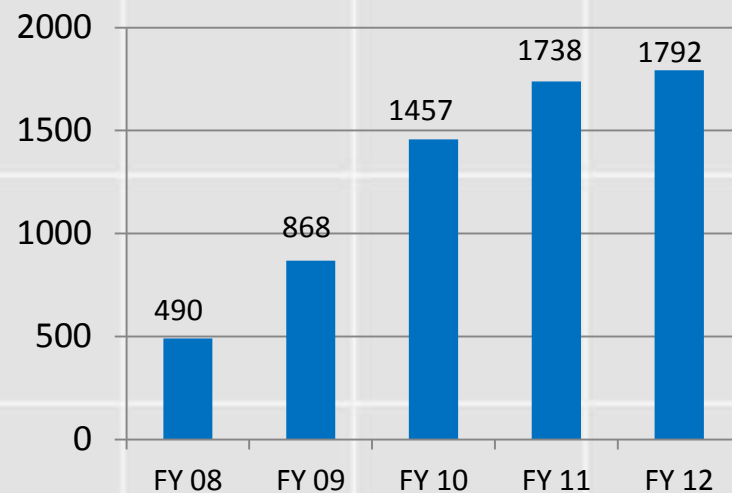
# Key Financial Ratios

## Shareholding Pattern

(As On Date)



## Net Worth (Crores)



**Thank You**

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